

## Proposed New Reforms to the GEM board on the HKEX

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In September 2023, the Stock Exchange of Hong Kong Limited (the “HKEX”) published a Consultation Paper on GEM Listing Reforms (the “Consultation Paper”), which seeks to invite comments on the proposed reforms to the GEM board on the HKEX, which shall be effective from 31 December 2023.

### What are the major proposals?

Some key changes are listed below:

1. Implementing a new eligibility test targeting high growth enterprises that are heavily engaged in research and development (R&D) activities.
2. Launching a new transfer arrangement enabling qualified GEM issuers to transfer to the Main Board without needing to appoint a sponsor to carry out due diligence, nor to produce a “prospectus-standard” listing document.
3. Aligning continuous obligations with those of the Main Board, such as removing the requirement of providing mandatory quarter report and shortening the lock-up period for controlling shareholders.

The detailed proposed changes are set out below:

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## Proposed New Eligibility Test

| Market                | HKEX GEM                                             |                                                                                                                         |
|-----------------------|------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
|                       | Existing requirement                                 | Proposed new and additional eligibility requirement                                                                     |
| Market Capitalisation | ≥HK\$150M                                            | ≥HK\$250M                                                                                                               |
| Cash Flow             | ≥HK\$30M (in aggregate for last two financial years) | Nil                                                                                                                     |
| Revenue               |                                                      | ≥HK\$100M (in aggregate for last two financial years; with year-on-year growth over the two financial years' concerned) |
| R&D Expenditure       |                                                      | ≥HK\$30M (in aggregate for last two financial years) + 15% total operating cost (for each of the two years)             |

## Proposed New Streamlined Transfer Mechanism

| Market                                                    | HKEX GEM                                                         |                                                                                                                                                                                                            |
|-----------------------------------------------------------|------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                           | Existing requirement                                             | New proposed Requirement                                                                                                                                                                                   |
| Eligibility test                                          | Must meet all qualifications for listing on the Main Board, plus | Must meet all qualifications for listing on the Main Board, plus                                                                                                                                           |
| appointment of sponsor                                    | ✓                                                                | x                                                                                                                                                                                                          |
| publication of a "prospectus – standard" listing document | ✓                                                                | x                                                                                                                                                                                                          |
| minimum daily turnover                                    | -                                                                | A period of 250 trading days immediately before the transfer application ("Reference Period") is introduced, and at least 50% of the Reference Period must meet the threshold of HK\$50,000 or HK\$100,000 |
| volume weighted average market capitalisation             | -                                                                | Needs to be satisfied during the whole Reference Period (i.e. at least HK\$500 million)                                                                                                                    |
| publication of transfer announcement, pre-vetted by HKEX  | -                                                                | ✓                                                                                                                                                                                                          |
| Track Record of Listing                                   | One full financial year after GEM listing                        | Three full financial years as a GEM issuer prior to transfer                                                                                                                                               |

## Proposed Reforms on other aspects

| Market                                              | HKEX GEM                                                                                         |                                                                                 |
|-----------------------------------------------------|--------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
|                                                     | Existing requirement                                                                             | New proposed Requirement                                                        |
| Post-IPO Lock Up for Controlling Shareholders       | 24 months                                                                                        | 12 months                                                                       |
| Periodic Reporting                                  | Quarterly, interim and annual reporting                                                          | Interim and annual reporting only                                               |
| One Executive Director to Act as Compliance Officer | At all times                                                                                     | No longer required                                                              |
| Appointment of Compliance Adviser (CA)/Sponsor      | Must retain CA until publication of its results for the second full financial year after listing | Must retain CA until publication of annual report for first full financial year |

## Conclusion

In view of rejuvenating the transactions at GEM in an orderly manner, HKEX seeks to provide an easier way for new technology company to go public by proposing the new eligibility test for GEM listing, with a threshold much lower than the Chapters 18A and 18C regime. The route to transfer of listing to Main Board by quality GEM issuers is also made easier under the alternative streamlined transfer mechanism, so to provide incentive for existing GEM issuers to improve their performance.

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